



September 9, 2025

All,

As you know, our industry continues to be impacted by tariffs on all fronts. For JFI, these tariffs impact kits, springs, seat-boxes, fiber, hardware, motors, electronics, and various other component parts. For shipments from Asia delivered to USA as of August 7<sup>th</sup>, the tariff rate has doubled to 20%. While we have worked with vendors to offset as much of the impact as possible, JFI simply cannot absorb these increases without taking a pricing action.

**Effective with NEW ORDERS [Monday, September 22<sup>nd</sup>](#), we will implement new pricing with an increase of approximately 3%.** Orders in house, and those placed by close of business [Sunday, September 21<sup>st</sup>](#) will be processed at the current pricing. Attached you will find new price lists dated [9-22-25](#) for your records.

We are hopeful that tariffs on these component materials have been finalized and will require no further action. Meanwhile, we look forward to working together through these unprecedented times for the furniture industry. JFI thanks you for your business and we look forward to our continued partnership.

Best,

W. Keith Jackson  
President  
Jackson Furniture Industries

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